No.12/2022-23/1182

March 17, 2023

# Minutes of the 5th meeting of the Executive Committee (2022-2023) held on Monday February 27, 2023

# Attendance

1.	Mr.Ahsan Zafar Bakhtawari	President	2.	Mr.Faad Waheed	SVP
3.	Mr.Muhammad Azhar-ul-Islam Zafar	VP	4.	Mr.Jamshaid Akhtar Sheikh	Member
5.	Ch.Javed Iqbal	Member	6.	Mr.Hamayun Kabir	-do-
7.	Mr.Akhtar Hussain	-do-	8.	Ch.Muhammad Ali	-do-
9.	Mr.Faseeh Ullah Khan	-do-	10.	Mr.Khalid Mehmood	-do-
11.	Raja Muhammad Imtiaz	-do-	12.	Mr.M.Ashfaq Hussain Chatha	-do-
13.	Dr.Muhammad Usman	-do-	14.	Mr.Muhammad Yayha	-do-
15.	Malik Jalil Ahmed Awan	-do-	16.	Mr.Ahmed Khan	-do-
17.	Mr.Faizan Shahzad	-do-	18.	Mr.Muhammad Irfan Zafar	-do-
19.	Mrs.Perveen Khan	-do-	20.	Ms.Munizeh Majid	-do-

#### Leave

1.	Mr.Nasir M.Qureshi	Member	2.	Mr.Amir Hussain	Member
3.	Mr.Shabaz Majeed Sheikh	-do-	4.	Sh.Muhammad Ijaz	-do-
5.	Mr.Omer Riaz	-do-	6.	Mr.Muhammad Shabbir	-do-
7.	Ch.Muhammad Naeem	-do-	8.	Mr.Ameer Hamza	-do-
9.	Ch.M.Maqsood Tabib	-do	10.	Mr.Muhammad Rizwan Chheena	-do-
11.	Mr. Muhammad Shakeel Munir	Ex-officio	3		

Meeting started with the recitation from the Holy Quran by Mr.Khalid Mehmood.

The House then took up the following agenda of the meeting: -

 To approve minutes of the 4<sup>th</sup> Meeting of the Executive Committee (2022-23) held on 26<sup>th</sup> January, 2023.

The House approved minutes of the 4th meeting unanimously.

2. To approve accounts of the Chamber for the month of January 2023.

Details of the monthly accounts were presented to the House. Dr.Muhammad Uman asked the details of the pending amount of 1<sup>st</sup> International Property and Housing Expo. The President provided those details to the House. Mr.M.Ashfaq Hussain Chatha proposed to utilize the CSR amount for the plantation in the parking area of ICCI.

The House approved accounts for the month of January 2023.

# 3. To approve the following Membership Applications: -

Following membership applications were approved by the House in the light of rules and regulations, with an advice that wherever, documents are short/information is missing, it shall be obtained from the members: -

# CM-CLASS

	CIVI-CLA	133	
1	M/s Bitsol Technologies (Pvt) Ltd.	2	M/s Aziz Sons Travel & Tours (Pvt) Ltd.
3	M/s Dancom Pakistan (Pvt) Ltd.	4	M/s Techpro Industries (Pvt) Ltd.
5	M/s Zayyan Travel & Tours (SMC-Pvt) Ltd.	6	M/s China Railway Sixth Group Co. Ltd.
7	M/s Redco Pakistan Ltd.	8	M/s HF Supplier (Pvt) Ltd.
9	M/s CMS 92 (Pvt) Ltd.	10	M/s SIK International Petroleum (SMC-Pvt) Ltd.
11	M/s Noor Ahmed & Sons Trading Co. (SMC-Pvt) Ltd.	12	M/s 5G Emporium
13	M/s M.G. Farms (SMC-Pvt) Ltd.	14	M/s Guo Rusen Mineral Products (Pvt) Ltd.
15	M/s Sitara Jabeen Enterprises (Pvt) Ltd.	16	M/s Shaheer Sameer Builders (Pvt) Ltd.
17	M/s Paramount Dry Cleaners (Pvt) Ltd.	18	M/s Sale Ctrl (Pvt) Ltd.
19	M/s Rough Copies (Pvt) Ltd.	20	M/s Clove (Pvt) Ltd.
21	M/s International Centre for Excellence in Education	22	M/s SD Solar Engineering (Pvt) Ltd.
	(Pvt) Ltd.		
23	M/s YZ Enterprises (Pvt) Ltd.	24	M/s Ashiana Marketing (Pvt) Ltd.
25	M/s Bee & Berry (Pvt) Ltd.	26	M/s Mujahid Construction (Pvt) Ltd.
27	M/s Zeerac.Com (Pvt) Ltd.	28	M/s KS Air Conditioning (Pvt) Ltd.
29	M/s SX Construction International Company (Pvt)	30	M/s Small Bracket (Pvt) Ltd.
	Ltd.		80 SX
31	M/s Living Bracket (Pvt) Ltd.	32	M/s Blue Foods (Pvt) Ltd.
33	M/s Earth Connection Builders LLP	34	M/s Green Corp Consultant (Pvt) Ltd.
35	M/s Akhter Khilji Group of Companies (Pvt) Ltd.	36	M/s Tafreech (Pvt) Ltd.
37	M/s M.K Universal Traders (SMC-Pvt) Ltd.	38	M/s Level Constructions (Pvt) Ltd.
39	M/s Sun Rays Travel & Tours (SMC-Pvt) Ltd	40	M/s Faryan Builders & Marketing (Pvt) Ltd.
41	M/s Farmers 4U.Pk (SMC-Pvt) Ltd.		

# AM-CLASS

	Alvi	CLASS	
1	M/s Royal Dental Laboratory	2	M/s Imperative Quality Services
3	M/s Master Foods	4	M/s Mughal Traders
5	M/s 5 Zones Associates	6	M/s Muhammad Subhan
7	M/s 3D Properties	8	M/s Kainat Tours & Travels
9	M/s Kiani House	10	M/s SGS Logistics
11	M/s Hamid Traders Cloth House & Tailoring	12	M/s Lakeway Cottages Naran
13	M/s AS Technocon	14	M/s Abuzar & Brothers Engineers
15	M/s Unique Business Consultant	16	M/s Youngs Teck
17	M/s 3 Marketing	18	M/s Umer Autos Whole Sale Traders
19	M/s Paracha Enterprises	20	M/s Vintage Crafts By Mahraja
21	M/s Grandiso	22	M/s USK Enterprises
23	M/s Ch. Izhar Rauf & Co.	24	M/s Power Link Enterprises
25	M/s Rabi Properties	26	M/s Jim Autos
27	M/s Capital Adventure Tours & Events	28	M/s Industry Machinery & Automation Consultants
29	M/s Habib Auto Electrician	30	M/s Falcon Steel Traders
31	M/s CBR Heights	32	M/s Rizwan Mehmood Traders
33	M/s Accounting Heroes	34	M/s Fair Deal Corporation
35	M/s Malik's Enterprises	36	M/s Ejaz Ul Haq & Brothers
37	M/s Powertech Solutions Company	38	M/s Himalya Enterprises
39	M/s Fair Consultants	40	M/s Al Noor Real Estate Marketing, Builders & Developers
41	M/s Alam's Associates	42	M/s Syed Abdul Wakeel & Co.
43	M/s Frontier Punjab Travel	44	M/s Mark Real Estate & Developers
45	M/s Wood World Contractor	46	M/s Ali Construction
47	M/s Pak Supply Chain	48	M/s Qamar Qadeer Traders
49	M/s English Shoes	50	M/s Aleef Marketing & Builders
51	M/s Lak Enterprises	52	M/s Malik Khizar Abbas Awan & Co.
53	M/s Salman Associates	54	M/s Fahad Associates
55	M/s Tax Facilitation Centre	56	M/s Shadi Khan Auto Parts
57	M/s The Marketo	58	M/s The Victory Real Estate
59	M/s Huzaifa Associates	60	M/s Stembio
61	M/s Khurram Jewellers	62	M/s DM Engineering Solutions

	M/s Saai Associates	64	M/s Al Safa Traders	
65	M/s Sun Rays Consulting	66	M/s Abdul Khaliq Old Motor Spare Parts	

# 4. To consider any other point with the permission of the Chair.

The following points were considered with the permission of the Chair:-

Mr.Ahsan Zafar Bakhtwari, President gave details of the meetings which were held during the month. He informed that ICCI had a meeting with the Governor of Punjab in which important issues of the business community were discussed. He informed that ICCI in collaboration with TDAP had organized the launching ceremony of the Women Exhibition, which was scheduled to be held in the 1<sup>st</sup> week of March in the Pak-China Friendship Center, Islamabad. He said that Madam Shahera Shahid, Federal Secretary, Ministry of Information & Broadcasting was the Chief Guest in the event.

The President informed that the Chief Commissioner RTO & CTO visited the Chamber. He said that it was proposed to him that FBR should introduce incentives schemes for taxpayers in proportion to their tax contribution that would help in promoting tax culture. He said that it was further proposed to introduce fixed tax for small traders, avoiding issuance of notices to businessmen and streamlining the audit process. Mr.Ahsan Zafar Bakhtawari, President informed that he has participated in the PM Youth Program and the main purpose of it was to involve the youth in entrepreneurship.

Mr.Faad Waheed, Senior Vice President informed that the Ethiopian Ambassador visited the Chamber and has invited the ICCI delegation to visit Ethiopia as lots of new business opportunities exist in his country. He said that on the visit of Indonesian Ambassador to ICCI, it was proposed to him that Indonesian authorities should reconsider their decision and restore the normal export of palm oil to Pakistan. He said that he has also invited the ICCI business delegation to visit Indonesia. Mr.Faad Waheed, Senior Vice President informed that on the visit of Syrian Ambassador, the matters of bilateral trade were discussed with him to increase the two-way trade between Pakistan and Syria.

Mr.Ahsan Zafar Bakhtawari, President said that a meeting was held with the Ambassador of Kazakhstan and it was stressed that both countries should focus on improving trade ties as their current bilateral trade is quite low. He said that Pakistan's ambassador designate to Senegal visited the Chamber and it was suggested to her that Pakistani diplomats should give special attention to promoting Pakistan's trade with foreign countries, which will boost our exports and help improve the economy. Mr.Ahsan Zafar Bakhtawari, President said that Raja Pervaiz Ashraf, Speaker National Assembly was invited as a Chief Guest in the ICCI Business Role Model Awards ceremony.

President informed that on the visit of former Caretaker Chief Minister Baluchistan to ICCI, it was suggested to him that the Government should focus on providing all required facilities to the potential investors to enhance investment that would reduce poverty & unemployment and bring prosperity to the province.

The President said that the Vice Chancellor of Pakistan Institute of Development Economics - PIDE visited the Chamber and issues of improving Pakistan's economy were discussed with him. It was also proposed to him to collaborate with ICCI for preparing budget recommendations and policy papers. Mr.Faad Waheed, Senior Vice President said that on the visit of Deputy D.G. Civic Management MCI, it was

suggested that MCI should address the issues of markets and industrial areas. Details of other meetings were also given to the House.

Mr.Ahsan Zafar Bakhtawari, President said that ICCI had a meeting with the Gulberg Green management. Mr.Azhar-ul-Islam Zafar, Vice President raised the concern that he was not informed about the visit though he has business in that area. Mr.Ahsan Zafar Bakhtawari, President said that he tenders his apologies, if the Vice President feels that he has hurt his feelings, however, nothing had happened intentionally. Mr.M.Ashfaq Hussain Chatha said that the President can go anywhere in his personal capacity but there are restrictions when the President goes to an event in an official capacity. He said that importance should be given to Executive Members and when the President visits any place with elected members then he will get more respect. He said that we are a family and work with the President like his arms to support him. Mr.Muhammad Irfan Zaffar proposed that all Office Bearers should be at one page and also Executive Members should be asked while going for meetings. Mr.Jamshaid Akhtar Sheikh said that the President is the leader and everyone should give him respect. He said that things should be moved with trust and confidence so that no one could raise any objection. At the end it was decided that in official events, Executive Members will go with the President.

Mr.M.Ashfaq Hussain Chatha asked about the details of the Market President Awards, which the President provided to the House. The President said that ICCI cannot hold elections in the markets and awards shall be given to the last elected Presidents and further proposed that ICCI should be away from market politics. Ch.Javed Iqbal proposed that Executive Members should be given awards. The President said that he is the Convener of the Awards Committee and will include members in the committee. President informed that a dairy and brochure shall be distributed at this occasion and efforts are afoot to meet the cost of printing of dairy and brochure through sponsorship. He gave its details to the House.

On the proposal of Mr.Ahsan Zafar Bakhtawari, President it was resolved by the House to establish a non-commercial FM-Radio Channel on which different business related programs shall be aired to help promote exports, to give information for setting up businesses by young innovative entrepreneurs, business expert's opinions, policy debates and information about business registration etc.

Mr.M.Ashfaq Hussain Chatha said that the title of the ICCI magazine is very good, however, he raised the objection that a picture of the former Vice President was not included in the magazine while handing and taking over ceremony. The President said that he, SVP and VP signed the draft of the magazine, however, it was a mistake of the staff that they did not include the picture of the Vice President. He said that it should have not been overlooked and assured that in the next magazine, this issue shall be addressed.

Raja Muhammad Imtaiz proposed to reduce the visa recommendation fee for members, which was not approved by the House. He further said that overtime should be given to employees. It was informed to him that overtime has already been given to employees. He said that it was decided by the Executive Committee to provide lunch to the staff, but still no implementation was made in this regard.

Dr.Muhammad Usman said that everyone should support each other and there should be one event at one time. He said that in the ITCN event the President was not present, whereas Presidents of the other chambers were present at this occasion. He said that Mr.Faad Waheed, Senior Vice President addressed this occasion and handled the situation very well. He informed that some important personalities also

participated in that event. He said that ICCI needs alternatives and proposed to hire staff. Mr.Ahsan Zafar Bakhtawari, President appreciated that Dr.Muhammd Usman played a good role in organizing the ITCN event and he has also created good networking for the Chamber. He said that ICCI will hold its own IT Expo in near future. Mr.Faad Waheed, Senior Vice President said that Dr.Muhammad Usman did a good job and due to his efforts Ministers visited the exhibition.

Dr.Muhammad Usman emphasized that ICCI should adopt a paperless environment. The President said that Office Bearers will give the requirements to hire more staff and accordingly the Secretary General will place an advertisement in the newspaper to hire needed staff. Mr.Faad Waheed, Senior Vice President said that Office Bearers will look into this matter and there must be a written requirement of the staff. Responsibility was also given to Ms.Munizeh Majid to prepare JDs for hiring more staff.

Mr.Akhtar Hussain said that meetings with the Governor of Punjab and other organizations were very good and congratulated the President for a successful trip to Lahore. He proposed that on Women International day one of the Women Executive Members should be given the opportunity to perform as Honorary President as it was previously discussed. The House approved to appoint Ms.Perveen Khan, Executive Member to perform as Honorary President on Women International Day.

Mr.Faseeh Ullah Khan said that the visit to Lahore was excellent and special protocol was given to members. He appreciated that Mr.Muhammad Naeem, Executive Member, gave a fabulous dinner to the delegation. He said that in the Executive Committee meeting, those points should be discussed on which the decisions were taken in the last meeting. He said that activities are happening and proposed to take things in a positive sense because in this way loopholes can be addressed. He said that with coordination good targets can be achieved. He said that the President should be given the opportunity to perform and it will enhance our respect.

Mr.Akhtar Hussin asked about the status of ICCI delegation visit to Morocco. President informed that we are working to take 4 delegations and gave its details to the House. President said that ICCI also plans to take a delegation to U.K. and shared its details with the House. He said that the delegation committee should work actively for finalizing the delegations.

Mr.Muhammad Ali said that still ICCI could not develop a proper R&D section and emphasized hiring more staff for this purpose. He further proposed that retiring executive members and Office Bearers should be taken in the loop that will create more bonding.

Mr.Muhammad Ali stressed that at zero point ICCI logo should be displayed as discussed in the previous executive committee meetings. The President said that ICCI has shortlisted two places and gave its details to the House. Mr.Muhammad Ali proposed to write a letter to CDA so that ICCI LOGO could be well placed. Ms.Munizeh Majid proposed that instead of static, there should be interactive displays. She also proposed establishing a business center in the chamber, which was agreed by the House.

Mr.Muhamad Yahya said that there is a need for up-gradation of Munawar Hall, as it was proposed in the previous meetings. President said that the construction committee should be asked to take up this matter.

The SoPs of the Visa recommendation letters were presented to the House. The House discussed the SoPs in detail and proposed some amendments. After discussion, the House approved the visa recommendation letter SoPs with some changes.

Mr.M.Asfaq Hussain Chatha said that ICCI is working according to the Act and Rules. He said that ICCI should get legal advice from its Legal Adviser as Syed Nadeem Mansur is putting unnecessary allegations on the Chamber. The House approved to file a complaint in the DGTO office against Syed Nadeem Mansur.

Mr.Ahsan Zafar Bakhtawari said that ICCI has collected the donation for the Turkey and Syria Earthquake and it should be disbursed soon. He gave responsibility to Raja Muhammad Imtiaz to look into this matter. Raja Muhammad Imtiaz said that contribution from the industry is very low. Mr.Faad Waheed, Senior Vice President said that no one called the industry representatives for donations, however, the Industrial Area Association is collecting donations on its own.

Mr.Ahsan Zafar Bakhtawari President said that staff have submitted requests for increase in their salaries because high inflation has impacted them a lot. He said that salaries of some employees are also required to be adjusted according to their qualification and experience. Mr.Muhammd Azhar-ul-Islam Zafar, Vice President and Mr.Muhammad Ali was given the responsibility to look into this matter and submit their recommendations in the next meeting of the Executive Committee.

Mr.Ahsan Zafar Bakhtawari, President proposed to hold Iftar dinner in the 1<sup>st</sup> week of Ramadan in which diplomats and other important government officials shall be invited. The House gave approval to hold this event and also gave the responsibility to Mr.Faad Waheed, Senior Vice President to work on it.

Mr.Ahsan Zafar Bakhtawari, President said since the membership renewal process has started therefore, Executive Members should also work for the renewal of membership in their respective areas. Mr.Akhtar Hussain proposed to give responsibility to the market Presidents as well, which the House also seconded.

Mr.M.Ashfaq Hussain Chatha said that ICCI should work to get F-8 ground. The President proposed first expenses for the maintenance and operation of the F-8 ground should be evaluated, thereafter, plans should be chalked out to get the ground or not. It was decided that a committee including Chairman Sports Committee, Mr.Faad Waheed, Senior Vice President, Raja Muhammad Imtiaz, Mr.Muhammad Ali, Mr.Zareef Khan and Mr.Khalid Mehmood will work to calculate operational cost per month for consideration to the House.

Since other points were to be discussed, therefore, the meeting ended with a vote of thanks to the Chair.

Majid Shabbir Secretary General

c.c. All members of the Executive Committee (2022-23)