

اسلام آباد چیمبر آف کامرس اینڈانڈسٹری Islamabad Chamber of Commerce & Industry

No.12/2022-23/2217

September 15, 2023

Minutes of the 11th meeting of the Executive Committee (2022-2023) held on Thursday August 31, 2023

Attendance

| 1. | Mr.Ahsan Zafar Bakhtawari | President | 2. | Mr.Faad Waheed | SVP |
|-----|----------------------------|-----------|---------------------|--|--------|
| 3. | Mr.Jamshaid Akhtar Sheikh | Member | 4. | Mr.Aamir Hussain | Member |
| 5. | Ch.Javed Iqbal | -do- | 6. | Mr. Hamayun Kabir | -do- |
| 7. | Mr.Shahbaz Majeed | -do- | 8. | Sh.Muhammad Ijaz | -do- |
| 9. | Mr.Akhtar Hussain | -do- | 10. | Ch.Muhammad Ali | -do- |
| 11. | Mr.Faseeh Ullah Khan | -do- | 12. | Mr.Khalid Mehmood | -do- |
| 13. | Mr.Muhammad Shabbir | -do- | 14. | Raja Muhammad Imtiaz | -do- |
| 15. | Mr.M.Ashfaq Hussain Chatha | -do- | 16. | Ch.Muhammad Naeem | -do- |
| 17. | Mr.Ameer Hamza | -do- | 18. | Dr.Muhammad Usman | -do- |
| 19. | Mr.Muhammad Yahya | -do- | 20. | Malik Jalil Ahmed Awan | -do- |
| 21. | Mr.Ahmed Khan | -do- | 22. | Mr.M.Magsood Tabish | -do- |
| 23. | Mr.Muhammad Rizwan Chheena | -do- | 24. | Ms.Perveen Khan | -do- |
| 25. | Ms.Munizeh Majid | -do- | 41752 (% 74) | Shared to take the conductive and all administrative and conductive and administrative of the second | do |

Leave

| 1. | Mr.Azhar Ul Islam Zafar | √P | 2. | Mr.Nasir M.Qureshi | Member |
|----|-------------------------|--------|----|---------------------------|------------|
| 3. | Mr.Omer Riaz | Member | 4. | Mr. Faizan Shahzad | -do- |
| 5. | Mr.Muhammad Irfan Zafar | -do- | 6. | Mr.Muhammad Shakeel Munir | Ex-officio |

Meeting started with the recitation from the Holy Quran by Mr.Muhammad Rizwan Chheena.

The House then took up the following agenda of the meeting: -

To approve minutes of the 10th Meeting of the Executive Committee (2022-23) held on July 31, 2023.

Dr.Muhammad Usman asked about the advice of the Legal Adviser for issuance of supplementary membership cards to other than representatives. It was informed that a sample membership card has been prepared and sent to the Legal Adviser for his advice. He also asked about the proposed draft of the visa recommendation letter for the Office Bearers and Members of the Executive Committee. The proposed draft was read before the House and it was also informed that the proposed draft has also been approved by the concerned committee. The House also approved the proposed draft letter for the issuance of visa recommendation letter to the Officer Bearers and Members of the Executive Committee. Ch.Muhammad Ali and Mr.Jamshaid Akhtar Sheikh proposed that such letters should also be issued to the former Office Bearers and Members of the Executive Committee. It was decided by the House to issue letters as former Office Bearers or former Members of the Executive Committee.

Dr.Muhammad Usman proposed that ICCI should also get a discount from the Hospitals for offering discounted packages to the dependents of a member. It was decided that Mr.Abdul Rehman Siddiqui,

Convener of the Health Committee should be given the responsibility to contact the hospitals to get the discounted package for the dependents of a member.

Mr.Ashfaq Hussain Chatha asked about the meeting with DGTO and status of the health insurance policy. Mr.Ahsan Zafar Bakhtawari, President informed that time was taken from DGTO but the meeting could not be held because of some error in his meeting schedule. He said that time shall be taken again from the DGTO. President informed that for the health insurance of members, quotations from the three insurance companies were taken and still negotiations are underway to get a good package for members, however, more quotations shall also be taken. He informed that as per quotations, initially ICCI will have to pay a big amount and suggested discussing this matter in the Annual General Meeting- AGM to get approval for taking some charges from the members for their health insurance.

Mr.Faad Waheed, Senior Vice President asked about the up-dated status for the installation of a generator. Ch.Muhammad Ali, informed that advertisement was published and a company has been shortlisted on fast track basis for the installation of a generator for the auditorium.

Mr.Faad Waheed, Senior Vice President asked about setting up a Mediation Cell in ICCI. The President gave its details. Mr.Faad Waheed, Senior Vice President also suggested an arbitrator should be appointed having international exposure to deal with the mediation cases. The President suggested that ICCI should engage someone amongst the members for consultancy purposes only, which the House also agreed. Mr.Jamshaid Akhtar Sheikh suggested that for market issues there is no need to engage any Consultant. Mr.Akhtar Hussain informed that a committee has been formed that will deal with the mediation related issues. He further informed that Presidents of the respective markets shall also be engaged as per requirements.

Mr.Ashfaq Hussain Chatha asked about the development work of markets. Mr.Ahsan Zafar Bakhtawari, President informed that Chairman CDA has been changed and former Chairman CDA was with them in the plantation drive and he had assured to go with ICCI in all markets. He said that ICCI will coordinate with the new Chairman CDA for development work in the sectors. Mr.Khalid Mehmood said that only sectors of F-6 and F-7 are being focused but CDA does not work on other sectors. It was suggested to arrange a meeting with the Chairman CDA to discuss with him important issues. Ms.Munizeh Majid proposed that CDA should not plant more trees in those areas where already big trees are available because it would be just a waste of money. She suggested that fruit trees should be planted at various places in Islamabad so that people could also enjoy fruits. Mr.Faad Waheed, Senior Vice President informed that it was requested to CDA that the big trees should be properly cut to avoid any hindrance on the way.

Mr.Ameer Hamza informed that the ICCI delegation shall visit Sharm El Sheikh for 5 days from tomorrow and gave its details to the House.

The House then approved minutes of the 10th meeting unanimously.

2. To approve accounts of the Chamber for the month of July 2023.

Mr.Ahsan Zafar Bakhtarwari, President informed that for the event of "Vice President Recognition Ceremony" House approved Rs.1.5 million, whereas approximately Rs.1.7 million rupees expense incurred for holding that event at Aiwan-e-Sadr, which the House approved.

Mr.Ahsan Zafar Bakhtawari, President proposed that salaries of a few employees needs to be reconsidered and that matter shall be referred to the Finance Committee for consideration. Mr.Ahsan Zafar Bakhtawari, President said that ICCI plans to establish a Facilitation Counter for the facilitation of members in front of the membership area in the basement. He said that ICCI will also upgrade that area for providing better sitting and other facilities to members. He said that approximately Rs.1.5 million shall be spent, which the House approved.

Mr.Faad Waheed, Senior Vice President said that ICCI should build a Reception Area on the Ground Floor. It was suggested that the room adjacent to the Senior Vice President room shall be converted into a reception area. It was also proposed to install an LCD at the Reception Area and new LCD for the Senior Vice President Room. After discussion it was decided to build the reception area under staircase.

Mr.Faad Waheed, Senior Vice President said that his room also needs to be up-grated. The House after discussion gave approval for the up-gradation of his room.

Mr.Faad Waheed, Senior Vice President said that ICCI should install Solar System as already discussed and after discussion House approved to install the Solar Panel in the Chamber's building.

Mr.Akhtar Hussain said that the Small Chamber of Commerce & Industry while setting up their new office, had requested the ICCI for support. The House gave approval to present them a Cheque of Rs.500,000/-(5 Lac rupees) as donation.

Mr.Ahsan Zafar Bakhtawari, President informed that the telephone exchange remains out of order as it was installed many years ago. He suggested installing the latest Telephone Exchange with good features. He informed that quotations have been taken and the price range is between Rs.3 lac Rs.7 lac. The House approved the installation of the latest telephone exchange.

Raja Muhammad Imtiaz proposed to give lunch allowance to employees instead of giving them lunch. Ch.Muhammad Ali also seconded his proposal. Mr.Faad Waheed, Senior Vice President proposed to continue lunch. After discussion it was decided by the House to continue lunch and suggested that the Convener Food Committee should take measures to control lunch expenses.

Mr.Ahsan Zafar Bakhtawari, President informed that every year ICCI holds Excellence Awards and huge expense is involved in holding this event. He said that ICCI is planning to organize an Excellence Awards Ceremony and proposed to form a committee. He said that awards shall be given to the selected persons as per set criteria and ICCI shall not charge any amount from the awards recipients and efforts shall be made to meet the expense through sponsorships. He said that however an expense of Rs.2 million may be allowed from the ICCI account. Mr.Ahsan Zafar Bakhtawari, President said that awards shall be given as per set criteria. Ch.Muhamamd Ali suggested that awards should be given to those people who fall under the given criteria. Mr.Faad Waheed, Senior Vice President also seconded the President to allow an expense of Rs.2 million from ICCI account. The House after discussion approved that amount.

The House then approved the accounts for the month of July 2023.

3. To approve the following Membership Applications: -

Following membership applications were approved by the House in the light of rules and regulations, with an advice that wherever, documents are short/information is missing, it shall be obtained from the members: -

| | CM-CLASS |
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| | |

| 1 | M/s Nexttier Technologies (Pvt) Ltd. | 2 | M/s Suzuki Islamabad Motors |
|---|---|---|---|
| 3 | M/s Property Facts (Pvt) Ltd. | | M/s Chenab Supreme (SMC-Pvt) Ltd. |
| 5 | M/s Diamond Earth Associates (Pvt) Ltd. | | M/s Zimal Transport Services (Pvt) Ltd. |

| 7 | M/s Fiive Stars Pharma International (Pvt) Ltd. | 8 | M/s Margalla Capital Traders (Pvt) Ltd. |
|----|---|----|---|
| 9 | M/s Uptek Technologies (SMC-Pvt) Ltd. | 10 | M/s Enclave Construction Co. (SMC-Pvt) Ltd. |
| 11 | M/s Khushhali Microfinance Bank Ltd. | 12 | M/s Sunwalk Optical Fiber Network (Pvt) Ltd. |
| 13 | M/s JK Marketing (SMC-Pvt) Ltd. | 14 | M/s High Rise Real Estate (Pvt) Ltd. |
| 15 | M/s PG Marketing (SMC-Pvt) Ltd. | 16 | M/s Chilt Power Solutions (Pvt) Ltd. |
| 17 | M/s Elite Air Travel & Tours (Pvt) Ltd. | 18 | M/s Forbmax (Pvt) Ltd. |
| 19 | M/s Technoefficient (SMC-Pvt) Ltd. | 20 | M/s Gold Earth Engineering (SMC-Pvt) Ltd. |
| 21 | M/s TB Mineral Resources (Pvt) Ltd. | 22 | M/s Vet Tec Health Care (Pvt) Ltd. |
| 23 | M/s Planetive (Pvt) Ltd. | 24 | M/s AK 7 Marketing (SMC-Pvt) Ltd. |
| 25 | M/s Estate Network 360 (Pvt) Ltd. | 26 | M/S Al-Raheem Smart Trading (Pvt) Ltd. |
| 27 | M/s Al-Ansaar International (SMC-Pvt) Ltd. | 28 | M/s Tarragona (Pvt) Ltd. |
| 29 | M/s Sawan Greens (Pvt) Ltd. | 30 | M/s Aryana Vision International (SMC-Pvt) Ltd |
| 31 | M/s RMAZ Solutions Pvt.Ltd. | 32 | M/s Ghafari Marketing Pvt.Ltd |
| 33 | M/s RS Technologies Pvt.Ltd | 34 | M/s Karwan-e-Ayaz Hajj & Umrah Srv.SMC.Pv |
| 35 | M/s Makreen Technologies SMC-Pvt.Ltd | 36 | M/s Lords Marketing Pvt.Ltd |
| 37 | M/s Irab Contractor & Developer Pvt.Ltd. | 38 | M/s Code Studio Pvt.Ltd |
| 39 | M/s MEB Marketing Pvt.Ltd | 40 | M/s NCC Marketing Pvt.Ltd |
| 41 | M/s Najeeb Pharmacy | 42 | M/s JWK Autos Pvt.Ltd |
| 43 | M/s Shazia Kiani SMC-Pvt.Ltd | 44 | M/s Blacksand Intl.Business Solution SMC-Pvt |
| 45 | M/s Bin Sadiq Group of Companies Pvt.Ltd | 46 | M/s Pak Punjab Oil Mills |
| 47 | M/s Haideri Mart Pvt.Ltd | 48 | M/s Raja Ayan Enterprises SMC-Pvt.Ltd |
| 49 | M/s IAE Global Pvt.Ltd | 50 | M/s Magm Excell Pvt.Ltd |
| 51 | M/s Magm Eco Tech Pvt.Ltd | 52 | M/s Doha Energy Pvt.Ltd |
| 53 | M/s Regal Marketing Pvt.Ltd | 54 | M/s Genlite Solution Pvt.Ltd |
| 55 | M/s Taranox Technologies Pvt.ltd | 56 | M/s Corporate Constructions & Engg.Pvt.Ltd |
| 57 | M/s GDS Marketing SM&Pvt.Ltd | 58 | M/s Jazari Steel Pvt.Ltd |
| 59 | M/s Riaz & Sons Engg.Pvt.Ltd | | |

AM-CLASS

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| 1 | M/s Go Source Placement Services | 2 | M/s Baba Mobile Centre |
| 3 | M/s Alpha Estate | 4 | M/s Pakistan Engineering Works |
| 5 | M/s Pakistan Traders | 6 | M/s The Dress Master Lace Emporium |
| 7 | M/s Al-Madina Crockery | 8 | M/s Properties Pakistan |
| 9 | M/s Shuraim Builders | 10 | M/s Salman Auto Traders |
| 11 | M/s Future Property | 12 | M/s Zaviar Enterprises |
| 13 | M/s Al Waleed Property & Builders | 14 | M/s Fast Track |
| 15 | M/s New Links International | 16 | M/s Estate 14 |
| 17 | M/s Haider Traders | 18 | M/s Gemcon Engineering |
| 19 | M/s Naqash Carpets Gallery | 20 | M/s Malik Property Services |
| 21 | M/s Fast Global Trading | 22 | M/s Habib Wood Works |
| 23 | M/s Rexxe Enterprises | 24 | M/s Metal & Metals |
| 25 | M/s Galaxygeeks | 26 | M/s Usman Trader |
| 27 | M/s Infinity Solutions | 28 | M/s Kamboh Real Estate & Builders |
| 29 | M/s Property Home | 30 | M/s SN Travels & Tours |
| 31 | M/s Al-Noor Estate & Builders | 32 | M/s Square 360 |
| 33 | M/s Tanveer Steel Works & Traders | 34 | M/s Sky Navigation Travels |
| 35 | M/s HAK Enterprises | 36 | M/s Shabaz Mobile Traders |
| 37 | M/s Danish Communication & Photo Studio | 38 | M/s Shabbir & Company |
| 39 | M/s MAK Traders | 40 | M/s R & RF Group |
| 41 | Hamdani Photo Copier Stationers&New Cosmetic | 42 | Shakeel Timber Depu & Commission Agent |
| 43 | M/S Al-Aziz Auto Services | 44 | M/s Samaa Traders |
| 45 | M/s Ikram Traders | 46 | M/s Buy & Sale |
| 47 | M/s S&F Builders & Developers | 48 | M/s Zinormous |
| 49 | M/s Noor Sons & Company | 50 | M/s Shahji Trading International |

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| 51 | M/s Swan Hardware | 52 | |
| 53 | M/s Al Makkah Traders | 54 | M/s Buner Marble Enterprises |
| 55 | M/s Chaudhry Veterinary & Cosmetic | 56 | Syed Qaiser Hussain Customs&Clearing Agen |
| 57 | M/s N.A Enterprises | 58 | Hanjraa Real Estate Consultant & Builders |
| 59 | M/s Haider Associates | 60 | M/s Infinix Marketing |
| 61 | M/s Media 6 | 62 | M/s Kiswa Enterprises |
| 63 | M/s Gul Rehman & Brothers Fruit Co. | 64 | M/s Ahmed Glass & Aluminum House |
| 65 | M/s Rabt Marketing | 66 | M/s Ajwa Engineering |
| 67 | M/s Beauty Brand | 68 | M/s Skyways International Travel & Tours |
| 69 | M/s The Carz | 70 | M/s Amlaak Marketing |
| 71 | M/s Al-Majid Logistics | 72 | M/s AA Enterprises |
| 73 | M/s Saima Enterprises | 74 | M/s Global Estate & Marketing |
| 75 | M/s Sohair Afsar & Co. | 76 | M/s Samdani Qureshi Aglaal |
| 77 | M/s Azam Khan & Sons Realtors | 78 | M/s Blessings Enterprises |
| 79 | M/s Artista.Pk | 80 | M/s Federal Law House |
| 81 | M/s Leap Progressive Technologies | 82 | M/s Zam Zam International |
| 83 | M/s Bilal Brothers | 84 | M/s Al-Mansoor Traders |
| 85 | M/s New Warraich Corporation | 86 | M/s Lotus Group Holdings |
| 87 | M/s The EELA | 88 | M/s SK Afridi International |
| 89 | M/s Mandi Al Yemen (Arabian Rice House) | 90 | M/s Ismail Enterprises |
| 91 | M/s Multi Contractor & Builders | 92 | M/s Asif Waste Merchant |
| 93 | M/s Huzaifa Paint & Hardware Store | 94 | M/s Reckon Engineering System |
| 95 | M/s Pak Builders | 96 | M/s Capital Estate |
| 97 | M/s Blackstone Technologies | 98 | M/s Lead Marketing Associates |
| 99 | M/s Estate Home | 100 | M/s Orient Restaurant |
| 101 | M/s Amir Marketing | 102 | M/s FMP Distributors |
| 103 | M/s We Supply | 104 | M/s meezan Motors |
| 105 | M/s Imex | 106 | M/s Lucy's Garden |
| 107 | M/s D.Watson Pharmacy & Super Store | 108 | M/s Toothcrew Clinic |
| 109 | M/s New Khushhal Trading Corp. | 110 | M/s JZ Brothers Trading & Contracting Co. |
| 111 | M/s As Construction & Marketing Co. | 112 | M/s Al-Nasir Construction & Mktg.Co. |
| 13 | M/s Saqi-e-Kausar International | 114 | M/s Saida Jan Swati & Co. |
| 15 | M/s Niazi Property Advisor | 116 | M/s Shujat Ahmed |
| .17 | M/s Hybrid Capital Solution | 118 | M/s Mian Engg.Solutions |
| 19 | M/s Green Pines Enterprises | 120 | M/s Tufail Steel Trader |
| 21 | M/s Khan Realtors Consultant & Builders | 122 | M/s Yahya Real Estate & Builders |
| 23 | M/s Mian Travel & Tours | 124 | M/s Adnan Motors |
| 25 | M/s Rehman Electrical & Networking | 126 | M/s Desi Butt Karahi |
| 27 | M/s Awal Khan Autos | 128 | M/s Azher Associates |
| - | M/s Samana Hangu Transport Co. | 130 | |
| - | M/s Islamabad Associates | 132 | M/s Empire Traders |
| | M/s Raza Enterprises | 134 | M/s Machinery Marketing Co. M/s Estates Construction |

4. To consider any other point with the permission of the Chair.

The following points were considered with the permission of the Chair:-

Mr.Ahsan Zafar Bakhtawari, President said that the Government has increased the prices of electricity unrealistically that has put a great financial burden on the businessmen and common man. The House unanimously passed a resolution to highly condemn the increase in the electricity prices and demanded the Government to take back the decision of increase in the electricity rates.

Mr.Aamir Hussain said that electricity bills are increasing, and ICCI and other chambers are condemning the increase in the electric tariff but no one is giving a solution. He said that capacity charges are increasing and proposed that suggestions should be given to the government on the basis of the data to control the increase in the electricity tariff. Mr.Ahsan Zafar Bakhtawari, President said that Chambers are preparing a document to give suggestions that shall be submitted to the Government for its consideration. Mr.Muhammad Rizwan Chheena said that proposals should also be given for stopping theft of electricity.

Mr.M.Maqsood Tabish proposed that the Government must give attention to privatizing the loss making organizations and also stop giving them subsidies for running day to day operations.

Malik Jalil Ahmed Awan said that Mr.Ahsan Zafar Bakhtawari, President represents both classes of membership and he must also give more attention to promote and help resolve the issues of the industrial sector as well.

Ch.Javed Iqbal said that ICCI organizes good events to honour the businessmen as "Business Role Model" and suggested that members of the Executive Committee should also be invited on the stage while giving awards that action will enhance their respect as well.

Mr.Akhtar Hussain appreciated that ICCI organized a good event in honour of Mr.Shahid Khaqan Abbasi, Former Prime Minister of Pakistan and thanked the President for providing him an opportunity to perform as Master of Ceremony. Mr.Ahsan Zafar Bakhtawari, President also appreciated the efforts of Mr.Akhtar Hussain for making this event successful.

Mr.Akhtar Hussain said that a resolution was passed in the Executive Committee and also in the Annual General meeting for increasing one seat of the Vice President. He said that when this decision shall be implemented? He was informed that after approval from the DGTO office, the proposal of increasing the seat of one Vice President shall be considered.

Mr.Muhammad Rizwan Chheena proposed that agenda of the Executive Committee meetings should also be in Urdu language.

Ch.Muhammad Naeem said that CDA performs very slowly in Islamabad whereas LDA in Lahore works very actively. He proposed that CDA should allocate space at T-Chock for branding which can be maintained by the companies themselves. He said that ICCI should take strong stand to stop demolishing different places in Islamabad and suggested to invite the judges of High Court and Supreme Court to stress them that cases should be heard in a timely manner, therefore, owners of the properties should not suffer being engaged in long time litigations. Mr.Faad Waheed, Senior Vice President said that he had a meeting with DG environment and informed that CDA is ready for branding of different places by the private sector. He said that being the focal person, he can help in identifying the places for branding.

Raja Muhammad Imtiaz proposed that ICCI should also sign a Memorandum of Understanding with the diabetic Center situated at Barah Kahu, Islamabad, which the House agreed.

Mr.Ashfaq Hussain Chatha asked about the status of holding "Recognition Awards Ceremony" for the Executive Members. The President informed that ICCI had sent the request to the President House for holding that ceremony but they did not give time due to the unavailability of the President of Pakistan. He said that however, awards for the Executive Members have been prepared.

Mr.Faseeh Ullah Khan said that Executive Members arranged good dinners and suggested that Executive Members should also be taken in loop for maintaining discipline in the events. After discussion responsibility was given to Mr.Faseeh Ullah Khan, Mr.Akhtar Hussain and Ch.Javed Iqbal to handle the events for maintaining discipline. Mr.M.Maqsood Tabish said that in the events Office Bearers sit on the main stage and proposed that in case of absence of any Office Bearer, opportunity may be given to the Executive Members to sit on the stage by rotation. Mr.Muhammad Yaha said that Former Presidents sit on the main stage and he also proposed to provide an opportunity to the Executive Members to sit on the main stage in the events. After discussion it was decided by the House that Executive Members shall sit on the stage by rotation.

Ms. Munizeh Majid said that during her one year as Executive Member she has learnt a lot and said there are good opportunities for networking. She suggested to take big issues seriously more focus should be on innovation and improvement of existing systems in ICCI. She proposed that interns should be taken from top 3-universities and assignments should be given to them for research and innovation. She stressed that ICCI should seriously take up the issue of increase in the electricity tariff with the Government. She suggested that SMEDA and other relevant departments should be engaged to increase exports and awards should be given on highest exports. Mr. Ahsan Zafar Bakhtawari, President said that ICCI has already taken interns from universities and more interns shall be taken from the top universities as suggested.

Mr.Faseeh Ullah Khan asked about the decision of hiring employees. Mr.Ahsan Zafar Bakhtawari, President informed that the issue of appointing the Executive Secretary for Senior Vice President is pending for the last many months. He said that a Deputy Secretary should be appointed and one can be considered from the existing staff as well. He said that designations and job titles need to be changed as per emerging requirements. The House after discussion authorized the President and HR Committee for appointing the Deputy Secretary and other staff and change of designations of existing employees.

Raja Muhammad Imtiaz asked about the criteria of appointing the employees after completion of their employment contract. The Secretary General provided him the details.

Dr.Muhammad Usman informed that he is going to perform Umrah and tendered his apologies if he has hurt the feeling of anyone.

Since no other points were to be discussed, therefore, the meeting ended with a vote of thanks to the Chair.

Majid Shabbir Secretary General

c.c. All members of the Executive Committee (2022-23)